PRIVATE AI PLATFORM FOR MSPS

Many data centres, one platform for customer AI

Manage customers and AI resources across all your data centres from one place. Powered by Eggsplain.

For **MSPs with multiple data centres** | Version **1.0 draft** | Updated **2026-11-10**

You already run **infrastructure and services for your customers across several data centres**, with contracts and SLAs in place. The next question from the same customers is AI on data that doesn't belong in a public cloud.

> **We don't ask you to change the business you've built. We help you build on it.**

01 STARTING POINT

ASSUMPTION · CONFIRMED IN THE MEETING

An MSP with its own infrastructure in several locations. What is already in place is what makes the AI business possible: capacity, operations and customers who trust you with their data.

01
DATA CENTRES
Multiple sites
Owned or leased space.
Redundancy, close to customers.

02
RESOURCES
Servers & GPUs
Existing or planned.
Capacity that can be split per customer.

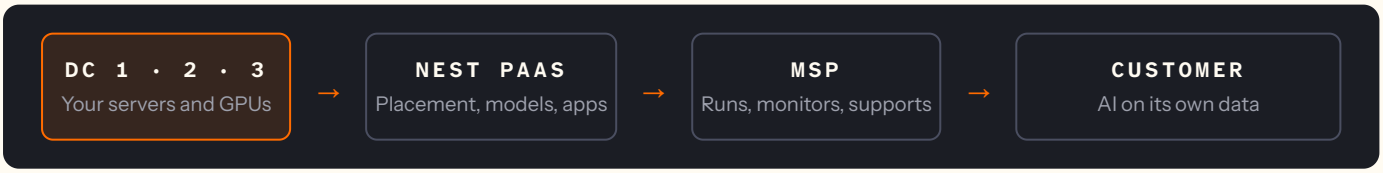
03
OPERATIONS
Contracts & SLAs
Monitoring, support.
Fixed price per month and customer.

04
CUSTOMERS
Sensitive data
Data location rules.
Want AI, but not in a public cloud.

02 ONE PLATFORM ACROSS ALL DATA CENTRES

EGGSPLAIN'S PROPOSAL

You own the customer relationship, the brand and the price. **Eggsplain's PaaS, Nest Orchestrator, turns your resources in each data centre into managed AI services per customer**, in your data centres or on site.



One possible delivery flow. The set-up is agreed together.

03 WHY IT FITS AN MSP

EGGSPLAIN'S PROPOSAL

CAPACITY
Resources become monthly AI revenue.

SAME CUSTOMERS
AI for customers you already operate for.

SAME MODEL
Fixed monthly price, no AI cost per call.

DATA LOCATION
Customers pick the data centre or own site.

ECOSYSTEM
New apps and models, new reasons to return.

04 CUSTOMERS AND RESOURCES ON ONE PLATFORM

EGGSPLAIN'S PROPOSAL

Five building blocks that fit what an MSP already sells. AI becomes **one more service in the monthly contract**, next to operations, backup and IaaS. Items marked TO CONFIRM are checked before a pilot.

01 YOUR NODES IN NEST

You keep your own OS and virtualisation on the GPU nodes. Eggsplain adds a Nest agent on top, and the nodes appear in Nest ready for customers.

02 ONE VIEW OF EVERY CUSTOMER

Each customer becomes its own organisation in Nest, on dedicated hardware, with its own data and users. You run them all from one place.

03 THE RIGHT DATA CENTRE PER CUSTOMER

Nest Orchestrator decides where each workload runs: in your data centres, on the customer's premises or hybrid. Rules per data centre and moves between your sites: TO CONFIRM

04 OPERATIONS THAT HANDLE FAILURE

Distributed Inference in Nest: models are spread across several GPUs with high availability and automatic recovery. NVIDIA and AMD can be mixed. Across several data centres: TO CONFIRM

05 AN ECOSYSTEM, NOT A BOX

Apps and models in the Nest App Store grow over time, and Nest Routing can be locked to your own environments only. Return to the same customers with new AI use cases and recurring revenue, without changing platform.

05 WHAT WE KNOW · WHAT WE CONFIRM TOGETHER

CONFIRMED ABOUT EGGSPLAIN

- **The Nest ecosystem:** GUI, App Store (SaaS), Orchestrator (PaaS) and Infrastructure (IaaS).
- **Partner nodes via Nest agent** on the partner's own OS and virtualisation, one customer per unit.
- **Distributed Inference** with high availability and automatic recovery.
- **Nest Routing** can be limited to own and sovereign sites.
- **Eggsplain units:** Pro up to 2 users, Pro Max 2–6, Ultra 6–10, 10-year warranty.

TO CONFIRM

- **Several data centres in Nest.** Whether sites are managed separately, and whether workloads can move or fail over between them.
- **The resource estate.** Number of data centres, GPU models, nodes, OS and virtualisation.
- **Dedicated resources.** How one customer per unit fits your current shared-capacity model.
- **Billing data.** Which usage per customer you need to invoice.
- **Commercial model.** Revenue share, subscription or purchase, and who owns which support level.

NEXT STEP

The MSP brings data centres, operations and the customer relationship.

Eggsplain brings the platform, Eggsplain units and the ecosystem.

The customer gets AI on its own data, under its own control.

→ **Together we scope a pilot in one data centre with one existing customer.**

CHANNEL-FIRST

Protect the business you have today. Create the AI business you don't have yet.

eggsplain

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FOR A CLOUDFREE DAY.